



Edmond de Rothschild Asset Management strengthens private markets distribution with new dedicated team

- Robbert Zoet appointed Head of Private Markets Distribution
- New team to accelerate institutional growth across Infrastructure, Real Estate and Private Equity strategies

Edmond de Rothschild Asset Management announces the creation of a dedicated Private Markets Distribution team to support the firm's growing footprint across private markets and deepen its institutional investor relationships globally.

The 5-member team will be led by Robbert Zoet, who has been appointed Head of Private Markets Distribution, effective immediately, reporting to Marie Jacot, Global Head of Distribution. Robbert joined Edmond de Rothschild Asset Management in January 2024 as Head of Real Assets Distribution, based in London. Under his leadership, the firm will further expand its institutional client base and distribution partnerships.

Edmond de Rothschild has strong capabilities across private markets including:

- **Real Estate:** Edmond de Rothschild REIM has €13,6 billion assets under management¹ and is active across key European markets, investing in high-conviction sectors such as residential, logistics and healthcare.
- **Infrastructure Debt:** The BRIDGE (Benjamin de Rothschild Infrastructure Debt Generation) platform has €6,5 billion assets under management¹ and focuses on thematic investments across energy transition, digital infrastructure and transport.
- **Private Equity:** The Private Equity platform, backed by a team of 215 professionals, has €4.6 billion assets under management² across 11 investment strategies.

As part of this strategic initiative, the firm has appointed Bertie Milward as Head of Private Markets Distribution, Nordics and Jan Novak as Head of Private Markets Distribution, Germany, both reporting to Robbert Zoet.

Bertie Milward will lead Private Markets Distribution across the Nordics and support the broader distribution team in the UK. He studied Mathematics at Imperial College London, began his career in Investment Banking at Barclays in 2011, and later joined Goldman Sachs, where he spent 10 years in equity fundraising in London and New York. Most recently, he led UK and Nordic LP coverage for a leading European placement agent.

¹ As of 30/09/2025

² As of 31/08/2025
Edmond de Rothschild

Jan Novak will oversee Private Markets Distribution in Germany. Based in Frankfurt, Jan studied Economics at Goethe University and earned an MBA from Saint Leo University in Florida. A CFA Charterholder, he began his career in private banking at Donner & Reuschel before joining LaSalle Investment Management, where he spent seven years focused on capital raising and distribution across the DACH region and Nordics.

The team also includes Fabrice Lefevre-Sory, who joined in March 2024 responsible for Real Asset Distribution in France and the Middle East, and Léa Mangani, who joined in November 2023 and is responsible for Private Equity Distribution. She also leads the development and implementation of Private Markets product strategy aligning product design, market positioning and channel priorities to drive client adoption and fundraising growth.

Operating from London, Paris and Frankfurt, the Private Markets Distribution team will collaborate closely with Edmond de Rothschild AM's existing global distribution organisation, working alongside product teams on capital markets and investor relations initiatives.

Marie Jacot, Global Head of Distribution commented: *“The creation of our dedicated Private Markets Distribution team marks an important milestone in strengthening our client engagement and growing our private markets offering. By bringing together experienced specialists and deepening collaboration across our global distribution network, we are better positioned to serve institutional investors as well as distribution platforms and support the continued expansion of our private markets business.”*

Robbert Zoet, Head of Private Markets Distribution commented: *“This dedicated private markets distribution team reflects our conviction in the continued expansion of private markets and the role Edmond de Rothschild can play in supporting our clients’ long term investment objectives. By combining specialist knowledge with the reach and insight of our global distribution organisation, we are building a collaborative and scalable model that will help us broaden our footprint and deliver even stronger support to investors worldwide.”*

About Edmond de Rothschild

Edmond de Rothschild is an investment house founded on the conviction that, when harnessed for the good of the real economy, wealth can have a meaningful impact and help to rejuvenate the concept of progress.

Driven by a culture of financial foresight for nearly three centuries, Edmond de Rothschild specialises in private banking and asset management, boasting recognised expertise in its main business lines of: wealth management, wealth engineering, life insurance, services for independent wealth managers, corporate finance, private equity, real estate, infrastructure, liquid strategies, and fund administration. The 100% family ownership structure gives the investment house real independence, serving to align with the interests of its clients and fostering the emergence of financial solutions adapted to the specific needs of a client base of families, entrepreneurs and institutional investors. At 31 December 2024, the Edmond de Rothschild Group had over CHF 184 billion in assets under management and a robust balance sheet with a CET1 of 19.7%. With more than 2,700 employees in 29 global locations, it ranks as a key player in the main markets where it operates, including Geneva, Luxembourg, Paris and Monaco.

Edmond de Rothschild is at the heart of a unique ecosystem of businesses ranging from farming, wine-making and hospitality to family philanthropic activities, the Gitana offshore racing team and the perfume house Caron.

Press contact

Edmond de Rothschild

Fany de Villeneuve

+33 6 46 24 69 38

f.devilleneuve@edr.com